

Local Market Updates

A free research tool from the Charleston Trident Association of REALTORS®



Downtown Charleston

Area 51

Single-Family Detached

January

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	32	34	+ 6.3%	32	34	+ 6.3%
Closed Sales	4	7	+ 75.0%	4	7	+ 75.0%
Median Sales Price*	\$2,425,000	\$820,000	- 66.2%	\$2,425,000	\$820,000	- 66.2%
Average Sales Price*	\$2,033,925	\$865,357	- 57.5%	\$2,033,925	\$865,357	- 57.5%
Percent of Original List Price Received at Sale*	86.3%	82.2%	- 4.7%	86.3%	82.2%	- 4.7%
Average Days on Market Until Sale	185	273	+ 47.8%	185	273	+ 47.8%
Inventory of Homes for Sale at Month End	275	280	+ 1.8%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Townhouse-Condo Attached

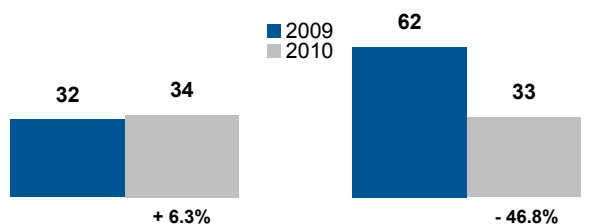
January

Year to Date

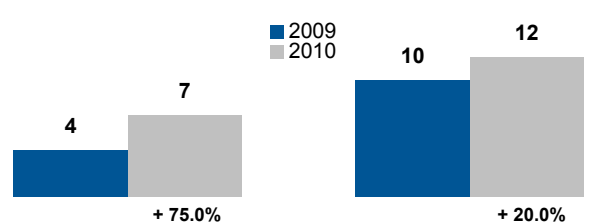
	2009	2010	Change	2009	2010	Change
New Listings	62	33	- 46.8%	62	33	- 46.8%
Closed Sales	10	12	+ 20.0%	10	12	+ 20.0%
Median Sales Price*	\$465,000	\$420,000	- 9.7%	\$465,000	\$420,000	- 9.7%
Average Sales Price*	\$865,475	\$539,317	- 37.7%	\$865,475	\$539,317	- 37.7%
Percent of Original List Price Received at Sale*	82.1%	80.2%	- 2.4%	82.1%	80.2%	- 2.4%
Average Days on Market Until Sale	227	225	- 1.1%	227	225	- 1.1%
Inventory of Homes for Sale at Month End	459	389	- 15.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

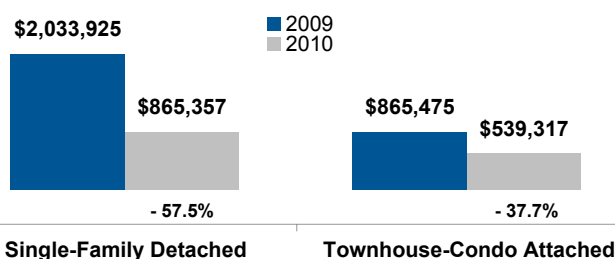
YTD New Listings



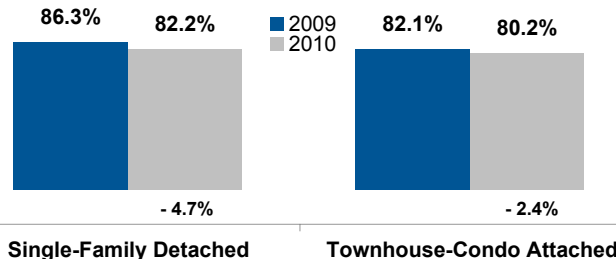
YTD Closed Sales



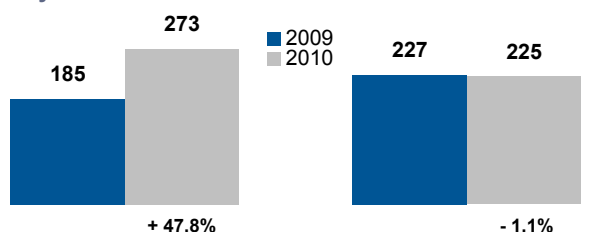
YTD Median Sales Price



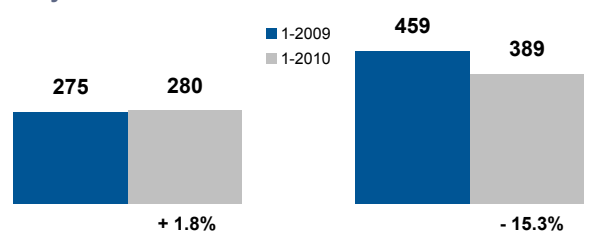
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



All data from the Charleston-Trident Association of REALTORS®. Reports are created and maintained by 10K Research Marketing. Deemed reliable but not guaranteed. Consult your agent for market specifics.